

What are your barriers?

What sort of challenges are you facing?

What keeps you up at night?

What skills do you seek in employees?

What skills are today's workforce lacking?

What keeps you up at night?

How has COVID affected your business?

What skills are you looking for?

What skills are you looking for?



What skills are you lacking in your workforce? What do you see an abundance of?

What are you workforce challenges?

How are you able to contribute

How are you connecting with the community?

What Skills?

How can we support your growth

What skills do your employees need

What is keeping you up at night?

What are your pain points?



How is the current virtual landscape impacting your talent needs?

How many employees do your hire? How many vacancies do you have?

What has changed this year?

what would you like to see from future employees?

What are your critical workforce needs?

How many positions do you have available? What are your minimum requirements? Are there certain positions that are harder to fill?

How can we support you with talent development?

Ask them about their upcoming employment needs.

What jobs are hardest to fill and/or retain?



I'm from Colorado Workforce, how can I help support your business be more successful? How can our schools support you and your talent pipeline?

What type of growth do you anticipate in the next year, 5 years, 10 years?

Tell me about your business.

Are there any projects that we may support for your business?

Are you currently working with PPBEA in El Paso/Teller Counties?

How has you COVID impact business

What are the implications of this labor market information?



Decisions become employer solution focused.

What transferable skills do job seekers have and how do we help them fill those employment gaps. Career Pathways to help those that lost their jobs because of COVID-19 become employed again.

We need to make sure that we are helping students learn to be lifelong learners.

It can help drive career pathway delineation and WBL opportunities for schools.

You can see where the highest needs will be

What industries will have opening in the near future

It's important to know about transferrable skills.

Employment needs

how to develop reskilling or career transition programs



What are the implications of this labor market information?



A need to have a better long term solution for career pathways and skill development

Adding more "soft" skills & Professional skills at the high school level. In El Paso county, PPBEA/PP Workforce center has helped up by creating a training for our High school student virtually.



How have you adapted your business engagement to the virtual environment?



Use zoom platform

Zoom meetings alongside Google docs to capture ideas

Ensuring we understand the business' need in order that we aren't just asking something from them.

I have had a ton more meetings. It is easier to do it virtually

Having student ICAP meeting virtually and utilizing MicroSoft Teams chats, Teams for our virtual courses.

Social Media, enrolling on new platforms.

Lots and lots of Zoom, phone calls, collaborations and emails. Anticipating needs and being as efficient as possible. Busier now than before!

What are your "Aha's"?



I'm glad that I am in Colorado Springs with the PPBEA

The one point of access for biz.

National mentorship programs.

I appreciate the various angles to connect and create business partnerships-offer our services to them I had no idea there are so many excellent WBL resources available for schools, business and workforce centers. Love the concept of PPBEA!

Building momentum with business starting small with WBL opportunities and then expanding to bigger programs

ROI/value of wbl experiences can take many forms for business

That I need help and structure just like my students. I need to do more collaborations.